



Club Growth is in Your Hands

Establish and Support New Clubs



**Aquaponics
Grow Greens Naturally**

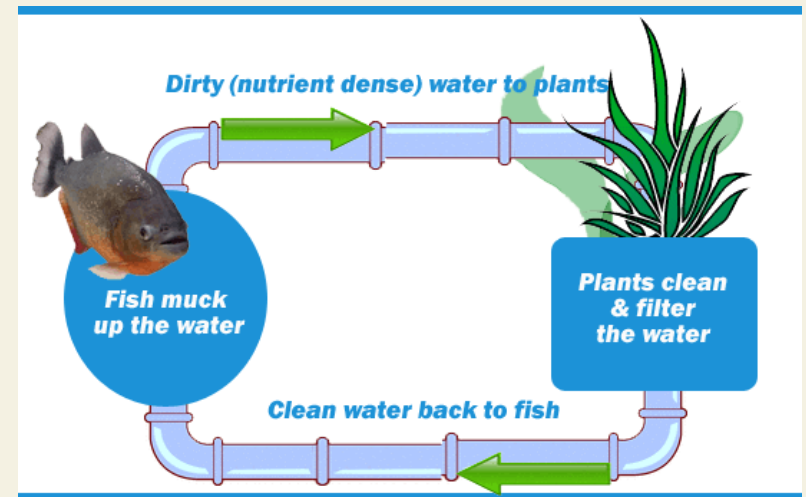
1/3/2018



5/6/2018

WHAT IS AQUAPONICS?

Aquaponics - grows fish and plants together in one integrated system. The fish waste provides an organic food source for the plants, and the plants naturally filter the water for the fish.





1/9/2018

20/8/2018



8/9/2018

1.	The growth of New Clubs is similar to life of animals or plants which need water n nutrients. To flourish clubs like <u>cells will multiply if motivated or nourished</u> by owner or keeper.	CGD Gideon Cheong
2.	一个新会的成立，就像生物一样，不只是给予水和养料就行，如果要她继续蓬勃生长就 <u>需要细心的呵护</u> 。	Lim Ang Chew DTM,
3.	<u>Nothing is by chance</u> , even if it looks that way ~ the farmer is the most important element gathering all the <u>resources together</u>	Shirley Tham
4.	Whenever you see in successful new club, someone once made a <u>courageous decision</u> . Taking the first step and <u>making it happen</u> for new club formation!	PID Poh Kim Siong DTM
5.	All that is required is genuine <u>care, concern and a determination</u> to <u>see “others” succeed</u> .	PDG Pradeep Kumar DTM
6.	After you have put in your time and effort, you will see different results. Some plants will flourish, but <u>some will not survive</u> . Do we feed sad and discouraged? If we want to see more and more new clubs, we have no choice but to keep doing it!	PDG Edward Ma DTM
7.	A club is liken to rose which needs <u>nutrition and tender loving care</u> to grow and flourish and eventually grow <u>strong enough to be beautiful!</u>	Rajaletchumi Mahendran DTM
8.	When a new club is born, <u>focus your time and energy</u> in nurturing and strengthening it. Make your garden (club) bloomed with flowers and greenery so that it can <u>attract bees and butterflies (members)</u> .	Jacky Tan, Division L Director



9.	<p>New clubs and it's new members are like Seedlings, they need</p> <ul style="list-style-type: none">a)<u>nutrients (knowledge)</u>b)<u>water (practice)</u>c)<u>sunlight (mentors)</u> <p>To grow and flourish, without these 3 things they cannot grow.</p> <p>If you add to it:</p> <ul style="list-style-type: none">-<u>Fertiliser (network of other TM clubs)</u>-<u>Love (district support)</u> <p>It will soon <u>be a forest</u></p>	Yian Tay DTM
10.	<p>A leader with a <u>vision with the end in mind</u>. A passion to share words of <u>encouragement daily to motivate anyone</u>, regardless of age or background, to improve from where one is.</p> <p>A <u>daily shower of care and concern</u> will work wonders and can melt many hearts, like a daily shower of water and sunshine to seedlings. Forming a NEW CLUB/growing memberships will be swimmingly successful. All will be mentored from where they are, to fit in and learn systemically. All will grow and make Toastmasters meetings <u>a better place to improve, day after day</u>. Let's grow New Clubs and glow.</p>	Lee Chay Buay DTM

11. Never underestimate the impact of building a new club which is similar to farming and growing plants.
 We could be **growing** a new club that produces the next Area Director, the next Division Director, the next District Director, the next World Champion of Public Speaking and even the next Toastmasters International President.
 Importantly, by building new clubs, we **are impacting lives** when a new member communicates better which lead to a **happier life**, a **better relationship** with family and friends as well as a **better future**.

Wilson Ong DTM
 Division Director
 of the Year 2017-2018

12. Whether one has green fingers or not, one MUST love flowers & BELIEVE in gardening.
 Likewise, Club growth extension & retention,
 青菜豆腐，各有所爱，花草茂盛，人人有责！

Jackson Chua
 DTM

13. Start **Small** & Get **BIGGER!**
 Just like seedlings, it either wither or Succeed in Growth.
 To Succeed, it requires plenty of care and a **close watch** to monitor the journey (a New Club with the support of Sponsors & Mentors).
 The end result will be a **Strong tree that can stand Tall** on its own (a Strong Club that eventually becomes **Independent**)
 Hurray to D80!😊

Annie Goh
 Division B Director

Session Agenda



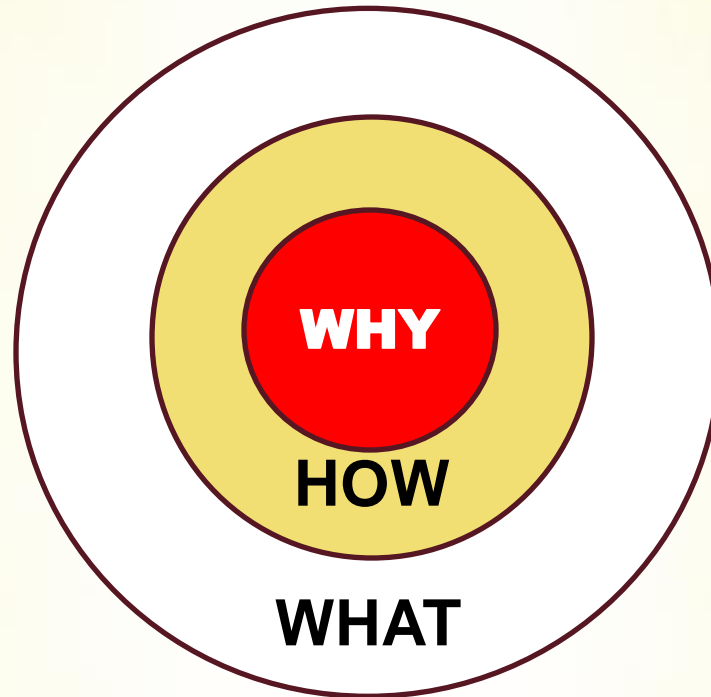
- ▶ Mission and goals
- ▶ Club builders
- ▶ Club-building cycle

Session Objectives



- Describe relationship between establishing new clubs and the Toastmasters and district missions.
- Identify which district leader responsibilities help establish new clubs.
- Recognize the support available to establish new clubs.
- Describe the club-building cycle.
- Identify opportunities for new clubs.

The Golden Circle



Simon O. Sinek

An author, speaker, and consultant who writes on leadership and management. Talk on "How Great Leaders Inspire Action" is the 3rd most viewed video on TED.com
http://www.ted.com/talks/simon_sinek_how_great_leaders_inspire_action



Toastmasters Mission

We empower individuals to become more effective communicators and leaders.

District Mission

We build new clubs and support all clubs in achieving excellence.

Question 1



How does the Toastmasters Mission relate to the district mission?

The district mission is the manner in which the Toastmasters mission is **fulfilled**.

Question 2



How do the Toastmasters and District missions relate to club-building?

New clubs are the way to empower **more** individuals to become better Communicators and leaders.

Question 3



What are the benefits of club-building to you as Toastmasters?

- ▶ Fulfilment of introducing others to Toastmasters
- ▶ Rewards for helping new members
- ▶ Leadership development
- ▶ Contacts and networking
- ▶ District recognition for the area or division

Question 3



What are the benefits of club-building to you as Toastmasters?



"Being in Toastmasters pushes you to take on challenges that you wouldn't have taken on by yourself. You start stepping up more for a project and want to take on more responsibility and become a leader. That's what makes our group truly what it is."

Question 4



What are the benefits of new clubs to the members who join them?

- ▶ More effective communication skills
- ▶ Improved self-confidence
- ▶ Leadership-skills development
- ▶ Opportunities to meet new people
- ▶ Personal growth

New Clubs



- ▶ New clubs offer Toastmasters benefits to more people.
- ▶ Establishing new clubs provides improved communication and leadership experiences.
- ▶ Area and division directors have support to build clubs.





- ▶ All Toastmasters expand the network of clubs, areas, and divisions.
- ▶ Area and division directors serve as liaisons between districts and clubs.
- ▶ Area and division directors work with sponsors and mentors.
- ▶ Area and division directors fulfill duties that support club-building.

Past Leadership Experiences 1999-2018



Sky Media TMC	Secretary	1999-2000	
Sky Media TMC	VPM	2001-2002	
Sky Media TMC	President	2002-2003	
District 51, Area D1	Area Governor	2003-2004	President Distinguished Area http://www.makeadifference.sg/aread1
Singtel TMC	Club Mentor	2004	
Radin Mas TMC	VPM	2003-2004	
Radin Mas TMC	VPE	2004-2005	
Division D	Assistant Public Relations	2004-2005	
District 51	Webmaster	2004-2005	
Nee Soon South TMC	Club Sponsor	2005	Division D – Select Distinguished Division
District 51, Division D	Division Governor 4 AGs –PDA. 2 AGs - SDA	2005-2006	President Distinguished Division http://www.newtonwebs.com/DD2005
New Millennium Advanced TMC	VPM	2006-2007	
District 80 Annual Convention	Organising Chair - MAD Mama	2008	http://www.makeadifference.sg/MAD2008
New Millennium Advanced TMC	Treasurer	2009-2010	
Nee Soon South TMC	VPPR	2009-2010	
District 80	LGM, Dues & Membership Chair	2009-2010	
District 80	Secretary	2010-2011	
Cairnhill Mandarin TMC	Club Sponsor	2010	Member till today
Toa Payoh Central CC Advanced TMC	Club Mentor / SAA	2010-2011	Member till today
Toa Payoh Central CC Advanced TMC	Club President	2012-2013	
Toa Payoh Central CC Advanced TMC	VPE	2013-2014	
Cairnhill Mandarin TMC	VPPR	2014-2015	
District 80 – 23 New Clubs, 9.27% UP	Lieutenant Governor Marketing	2013-2014	President Distinguished District
District 80	Lieutenant Governor E & T	2014-2015	Select Distinguished District
District 80	District Director	2015-2016	Select Distinguished District http://www.makeadifference.sg/D80
Toa Payoh Central CC Advanced TMC	SAA	2015-2016	
Cairnhill Mandarin TMC	VPM	2016-2017	
Cairnhill Mandarin TMC	VPE	2017-2018	President Distinguished Club (after 2011)





Club-building Responsibilities

1. Receive leads from World Headquarters
2. Confirms alignment of new clubs

A DISTRICT
DIRECTOR

B CLUB GROWTH
DIRECTOR

C CLUB
SPONSOR

D CLUB
MENTOR



Club-building Responsibilities

1. Receive leads from World Headquarters
2. Confirms alignment of new clubs with the district

A **DISTRICT
DIRECTOR**

B CLUB GROWTH
DIRECTOR

C CLUB
SPONSOR

D CLUB
MENTOR



Club-building Responsibilities

1. Recruit, train, and supervise club-building team members, club sponsors, and club mentors
2. Receive leads from district director and World Headquarters
3. Assist with prospect visits
4. Help plan demonstration meetings
5. Attend demonstration meetings and pre-charter information meetings

A DISTRICT DIRECTOR

B CLUB GROWTH DIRECTOR

C CLUB SPONSOR

D CLUB MENTOR



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A DISTRICT DIRECTOR

B CLUB GROWTH DIRECTOR

C CLUB SPONSOR

D CLUB MENTOR



Club-building Responsibilities

1. Serve as contact for demonstration meetings and pre-charter information meetings
2. Generate interest and recruit members in new clubs
3. Show new clubs how to hold meetings and elect officers
4. Submit charter paperwork, fees, and dues to World Headquarters
5. Plan charter presentation meetings

A DISTRICT DIRECTOR

B CLUB GROWTH DIRECTOR

C CLUB SPONSOR

D CLUB MENTOR



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A DISTRICT DIRECTOR

B CLUB GROWTH DIRECTOR

C CLUB SPONSOR

D CLUB MENTOR



Club-building Responsibilities

1. Guide clubs through first six to 12 months
2. Ensure club officers understand duties and how to perform them
3. Familiarize club officers with Toastmasters education program
4. Familiarize club officers with Distinguished Club Program
5. Help recruit and retain members

A DISTRICT DIRECTOR

B CLUB GROWTH DIRECTOR

C CLUB SPONSOR

D CLUB MENTOR



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1. Guide clubs through first six to 12 months
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A DISTRICT DIRECTOR

B CLUB GROWTH DIRECTOR

C CLUB SPONSOR

D CLUB MENTOR

Club Builders



District Director



Club Growth Director



Club Sponsors

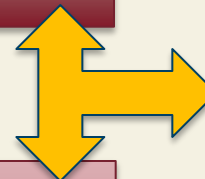


Club Mentors



Sponsoring Clubs


Area and division directors



Responsibilities

Give a man a fish and you feed him for a day; teach a man to fish and you feed him for a lifetime.

Maimonides

 BrainyQuote®



“I was asked why I did not give a rod with which to fish, in the hands of the poor, rather than give the fish itself as this makes them remain poor. So I told them: The people whom we pick up are not able to stand with a rod. So today I will give them fish and when they are able to stand, then I shall send them to you and you can give them the rod. That is your job. Let me do my work today.”

~MOTHER TERESA

Club-building Team Support

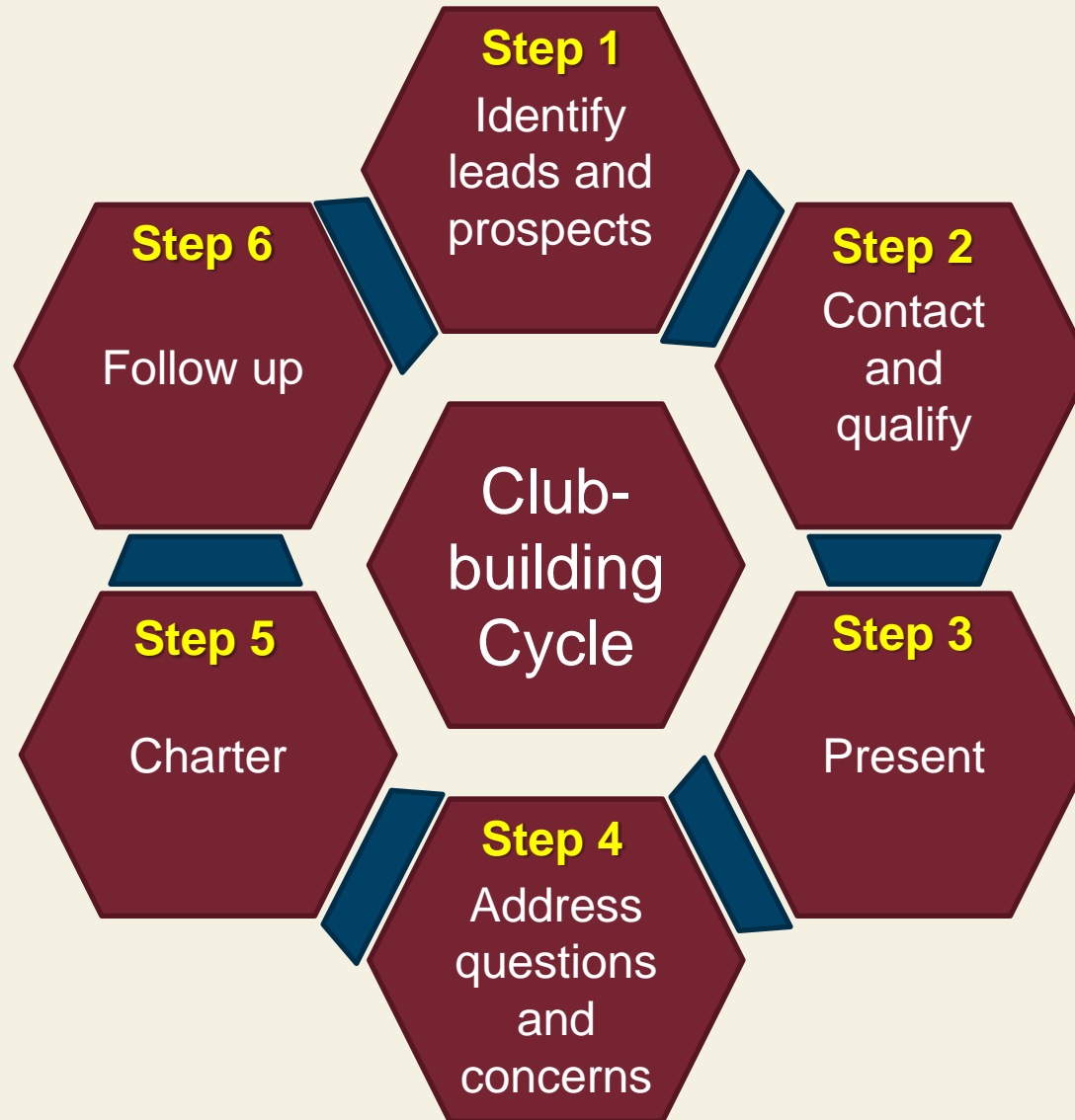


▶ Club-building efforts are supported by:

- Committees and teams
- Area and division directors
- Serve as members of a district committee
 - Club extension committee
 - Marketing committee
- Generate leads
- Find club sponsors and club mentors
- Facilitate and attend demonstration meetings and pre-charter information meetings



Club-building Cycle





Types of Clubs

- ▶ Corporate
- ▶ Community
- ▶ Advanced
- ▶ Specialty



“Begin as you intend to continue.”

A very important attitude & mindset in
forming new clubs!

Step 1 Identify Leads and Prospects



- ▶ Leads can come from
 - World Headquarters
 - Current members
 - Neighbours
 - Coworkers
 - Many other places
- ▶ Assess existing clubs to identify opportunities for new clubs
- ▶ Target opportunities
 - Communities over 10,000 people
 - Corporations over 150 people



Establish a Corporate Club

Identify Your Target

▶ Company

- Size
- Location
- Revenue

▶ Key contacts and decision- makers

▶ Company

- Strategies
- Key initiatives
- Priorities
- Focus and mission
- Recent news articles

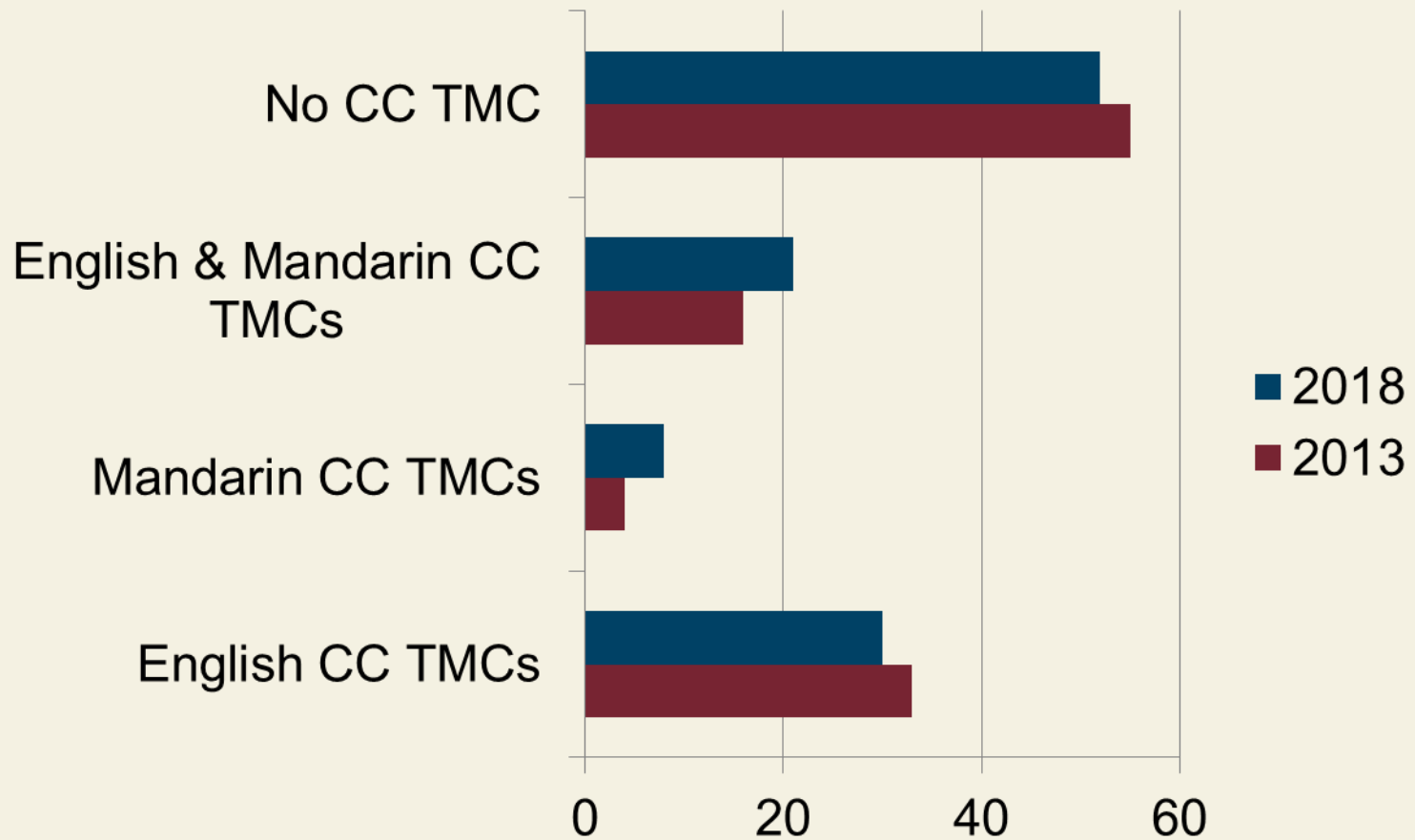
Partnering with the Corporate Club



“Partnering with the Corporations”

Paradigm shifts working towards successfully building and sustaining corporate clubs.

Community Clubs



Step 2 Contact and Qualify



- ▶ Follow up leads when requested
- ▶ Understand business and needs of each lead
- ▶ Contact lead promptly
- ▶ To qualify the lead
 - Identify the decision maker
 - Explain how Toastmasters can help their corporation
 - Ask questions, listen to their needs, offer solutions



Welcome, Yang Ping

Logout | Find a Club | Start a Club | Contact Us

Search

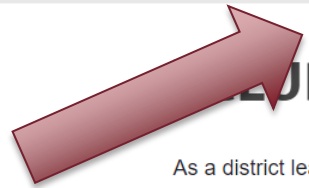


WHERE LEADERS ARE MADE

FIND A CLUB

About | Pathways | Education | Membership | Leadership Central | Resources | Magazine | Events | Shop

Home / Leadership Central / District Leader Tools / Training / Club Sponsor, Mentor and Coach Training



CLUB SPONSOR, MENTOR AND COACH TRAINING

As a district leader, you are part of an organization with a noble purpose: To empower individuals to become more effective communicators and leaders. A successful district establishes a climate in which everyone is committed to the district mission to build new clubs and support all clubs in achieving excellence.

Educational excellence is fundamental to accomplishing this mission. By training new club sponsors, mentors and club coaches, you help to ensure that members receive the full benefit of membership.

The training materials and guides listed here will help ensure that budding clubs have a strong foundation to grow, and that struggling clubs have the support they need to get back on their feet.

HELPFUL RESOURCES

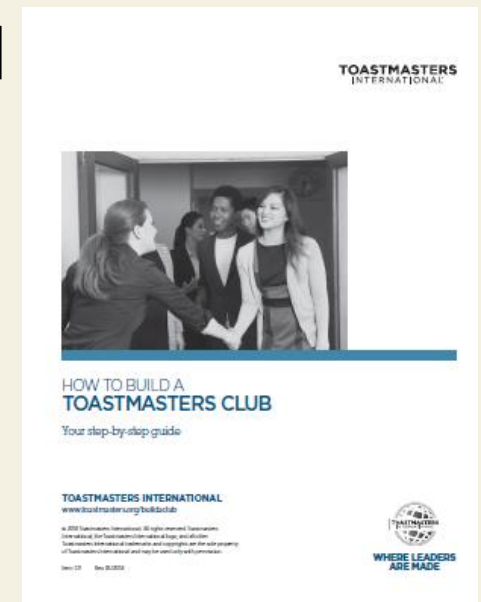
Starting from Scratch: Sponsor New Clubs
[Outline \(PDF\)](#)

New Club Mentoring Matters
[Outline \(PDF\)](#)
[Slideshow \(PPS\)](#)

First Class Club Coach
[Outline \(PDF\)](#)
[Slideshow \(PPS\)](#)



- ▶ Conduct a demonstration meeting
- ▶ Demonstration meeting resources
 - Demonstration meeting team
 - *How to Build a Toastmasters Club* (Item 121)
 - <http://www.toastmasters.org/build>
 - Promotional material



Step 4 Address Questions and Concerns



- ▶ Address questions and concerns
- ▶ Ask for opportunity to establish a new club



- ▶ *How to Build a Toastmasters Club* (Item 121)
- ▶ Club sponsor responsibilities
 - Build membership to 20
 - Submit Application to Organize a Toastmasters Club and charter fee
 - <https://www.toastmasters.org/club-chartering/chartering-application>
 - Assist club in electing officers, adopting a club constitution, and submitting charter forms
 - Schedule charter presentation meeting
- ▶ Club mentors guide for six to 12 months



Complete the Charter

www.toastmasters.org/121

1
Application to Organize a Toastmasters Club

Send completed forms and payment to:
2150 Avenida Vista, Rancho Santa Margarita, CA 92688 USA
PO Box 9012, Mission Viejo, CA 92690 USA • Phone: 949 838 4235 • Fax: 949 838 1307

The undersigned applicant club hereby applies for membership in Toastmasters International in accordance with Article II, Section 3, of the Articles of Incorporation and Bylaws of Toastmasters International and requests permission to organize a Toastmasters club in: City _____ State/Province _____ Country _____ Date _____

It is understood that such permission when granted will give this group the right to use the name, procedures and materials of Toastmasters International as a provisional club for twelve (12) months from the date received by Headquarters. It is agreed that the right to use the Toastmasters emblem, the name Toastmasters or Toastmasters International shall be conditioned upon compliance for such use being granted by Toastmasters International such use shall be discontinued if charter is not granted, or if applicant club shall be required to do so at any time in the future for cause by Toastmasters International. Toastmasters clubs may not use the trademarks and copyrighted materials of other entities in any way without express written permission from the owner. This includes, but is not limited to, use in the club's name, club's domain name or other materials or publications.

In order to qualify for a charter, a club must have a minimum of 20 members, 17 of whom cannot belong to another Toastmasters club.*

All Toastmasters clubs must meet the following minimum requirements: meet at least twelve (12) times per year; have members give oral speeches and give and receive oral evaluations; and give members the opportunity to develop and practice leadership skills.

Membership in a Toastmasters club is by invitation only, and is subject to a vote by the members of the club. No person shall be inducted from membership in a Toastmasters club, and no member shall be deliberately discriminated against, in the conduct of official Toastmasters programs, because of age (except those persons under 18 years of age), race, color, creed, gender, national or ethnic origin, sexual orientation, or physical or mental disability so long as the individual, through his or her own efforts, is able to participate in the program.

If granted, the Charter and membership may be revoked by Toastmasters International for cause including, but not restricted to, conduct unbecoming a Toastmasters club, failure to remain in good standing with Toastmasters International, or abandonment of the Charter and membership by applicant club.

As club co-presenter and on behalf of the applicant club, I agree to the terms and conditions listed above.

Signed: _____ Date _____

Please type or print the following information:
Co-presenter or President's Name _____
Company Name (if applicable) _____
Address Line 1 _____
Address Line 2 _____
City _____ State/Province _____ Country _____ ZIP/Postal Code _____
Phone _____
Email _____

*Not in the case of advanced clubs when dual membership is permitted.

Page 1 of 7 - Both pages are required to process application

HOW TO BUILD A TOASTMASTERS CLUB 13

2
Charter Payments

Club No. _____

COUNTRY _____ District _____

It is not refundable or transferable. Clubs meeting in the state of California must include sales tax of 4.50% except for the completed Application to Organize and payment of \$125.00 charter fee. The club's fee includes club administrative materials and an advance of 20 new member kits.* For a full list of fees, see the Starter Package.

Kit includes 20 new member kits, which will be collected by Toastmasters International at time of charter.

Amount \$ _____	Kit member kits _____ @ \$20 _____
<input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> AMEX <input type="checkbox"/> Discover	Kit member kits _____ @ \$20 _____
Kit Card # _____ Expiration Date _____	Kit member kits _____ @ \$20 _____

(\$125 total member kits)

r considered a transfer member.)

if disbursed @ \$36 _____
if disbursed @ \$27 _____

of dues at time of charter. Toastmasters clubs are required to meet at least twelve (12) times per year. If the club does not meet the minimum requirements, the club may be dissolved or its charter may be suspended. If the club is dissolved or its charter is suspended, the club's dues will be refunded to the club for its own club members in the 20th month after dues were received from the club.

PHD _____ Website _____

up to two) _____ Club No. _____

ster Sponsors (up to two) _____ Member No. _____
assist in the formation of the club before charter is granted. _____ Member No. _____

ster Mentors (up to two) _____
assist the club for at least six months after charter is granted. _____ Member No. _____
Name _____ Member No. _____
Name _____ Member No. _____

*New Club Alignment: District _____ Division _____ Area _____

*If alignment is unknown, please leave this section blank.

Page 2 of 7 - Both pages are required to process application

Toastmasters International, the Toastmasters and the Toastmasters International emblem trademarks of Toastmasters International registered in the United States, Canada, and many other countries.

HOW TO BUILD A TOASTMASTERS CLUB 15

3
Charter Club Officer Information

Term of Office (Check only one box) Club No. _____ District _____
 Annual Semiannual

NOTE: Toastmasters International's Club Constitution and Bylaws state club officer terms must conform to the above schedule. Only those clubs that meet weekly may elect officers for semiannual terms. Please provide email addresses for all officers, which is a requirement to conduct club business online.

Minimum Officer Requirements: Clubs must report at least a president, one vice president, and a secretary or secretary-treasurer, and these offices must be held by three different individuals.

President Name _____ Email _____ Member No. (if known) _____	Vice President Education Name _____ Email _____ Member No. (if known) _____
Vice President Membership Name _____ Email _____ Member No. (if known) _____	Vice President Public Relations Name _____ Email _____ Member No. (if known) _____
Secretary Name _____ Email _____ Member No. (if known) _____	Treasurer Name _____ Email _____ Member No. (if known) _____
Sergeant at Arms Name _____ Email _____ Member No. (if known) _____	

HOW TO BUILD A TOASTMASTERS CLUB 16

4
Toastmasters Club Constitution for Member Clubs of Toastmasters International

Club No. _____ District _____

Meeting Time: _____

Postal Code: _____

1. PURPOSE AND SCOPE
The purpose of this club is to provide a forum for the development and improvement of the speaking and listening skills of its members. The club shall be organized and operated in accordance with the principles and objectives of Toastmasters International.

2. MEMBERSHIP
Membership in this club is by invitation only. No person shall be inducted from membership in another Toastmasters club, and no member shall be deliberately discriminated against, in the conduct of official club programs, because of age (except those persons under 18 years of age), race, color, creed, gender, national or ethnic origin, sexual orientation, or physical or mental disability so long as the individual, through his or her own efforts, is able to participate in the program.

3. DUES AND FEES
The dues for membership in this club shall be as follows: New members: \$20.00. Existing members: \$12.00. The dues shall be paid in advance. The dues shall include the Starter Package, which includes 20 new member kits. The dues shall be paid to the club treasurer or secretary.

4. MEETINGS
The club shall meet at least twelve (12) times per year. Meetings shall be held on a regular basis, and shall be open to all members of the club. Meetings shall be held at a convenient time and place for the majority of the members of the club.

5. OFFICERS
The club shall elect officers for a term of office of one (1) year. The officers shall be: President, Vice President, Secretary or Secretary-Treasurer, and Sergeant at Arms. The officers shall be elected by a vote of the members of the club. The officers shall be elected at a meeting of the club held at least six (6) months before the expiration of their term of office. The officers shall be eligible for re-election.

6. AMENDMENTS
This constitution may be amended by a vote of the members of the club. Any amendment shall require a two-thirds (2/3) majority vote of the members of the club.

7. DISSOLUTION
In the event of the dissolution of this club, the assets of the club shall be distributed to the members of the club in proportion to their membership in the club.

8. GOVERNING DOCUMENTS
The governing documents of this club shall be the Constitution and Bylaws of Toastmasters International, and the Constitution and Bylaws of this club.

9. SIGNATURE
This constitution is adopted and agreed to by the members of the club on this _____ day of _____, 20____.

Signed: _____
Secretary International

HOW TO BUILD A TOASTMASTERS CLUB 21



Online Application

Toastmasters International: X

Secure | https://www.toastmasters.org/club-chartering/chartering-application

Apps Toastmasters Internat Tay Yiang Ping District 80 Google 80 District 80 DBS iBanking Free Service to Toast 国际讲演会80区域区 Downloads D80 Membership wiztango.com Advanced Projects MMM

Welcome, Yiang Ping | Logout | Find a Club | Start a Club | Contact Us Search

TOASTMASTERS INTERNATIONAL WHERE LEADERS ARE MADE **FIND A CLUB**

About | Pathways | Education | Membership | Leadership Central | Resources | Magazine | Events | Shop

Home / Chartering Application

APPLICATION TO ORGANIZE A TOASTMASTERS CLUB

1 Coordinator Information — 2 Charter Agreement — 3 Sponsor and Mentor Information — 4 Payment — 5 Club Receipt

This form cannot be edited because we use your existing member information if you logged in. Please go to [My Profile](#) to update your address if you prefer to use a different shipping address for the charter kit.

Coordinator or President's Last Name*	Country*
<input type="text" value="Tay"/>	<input type="text" value="Singapore"/>
Coordinator or President's First Name*	Attn Line
<input type="text" value="Yiang Ping"/>	<input type="text"/>
Coordinator or President's Middle Name	Company / In Care Of
<input type="text"/>	<input type="text"/>
Organization Name (if applicable)	Address Line 1*
<input type="text"/>	<input type="text"/>

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New Club charter kit



New Club Charter kit

New Club charter kit

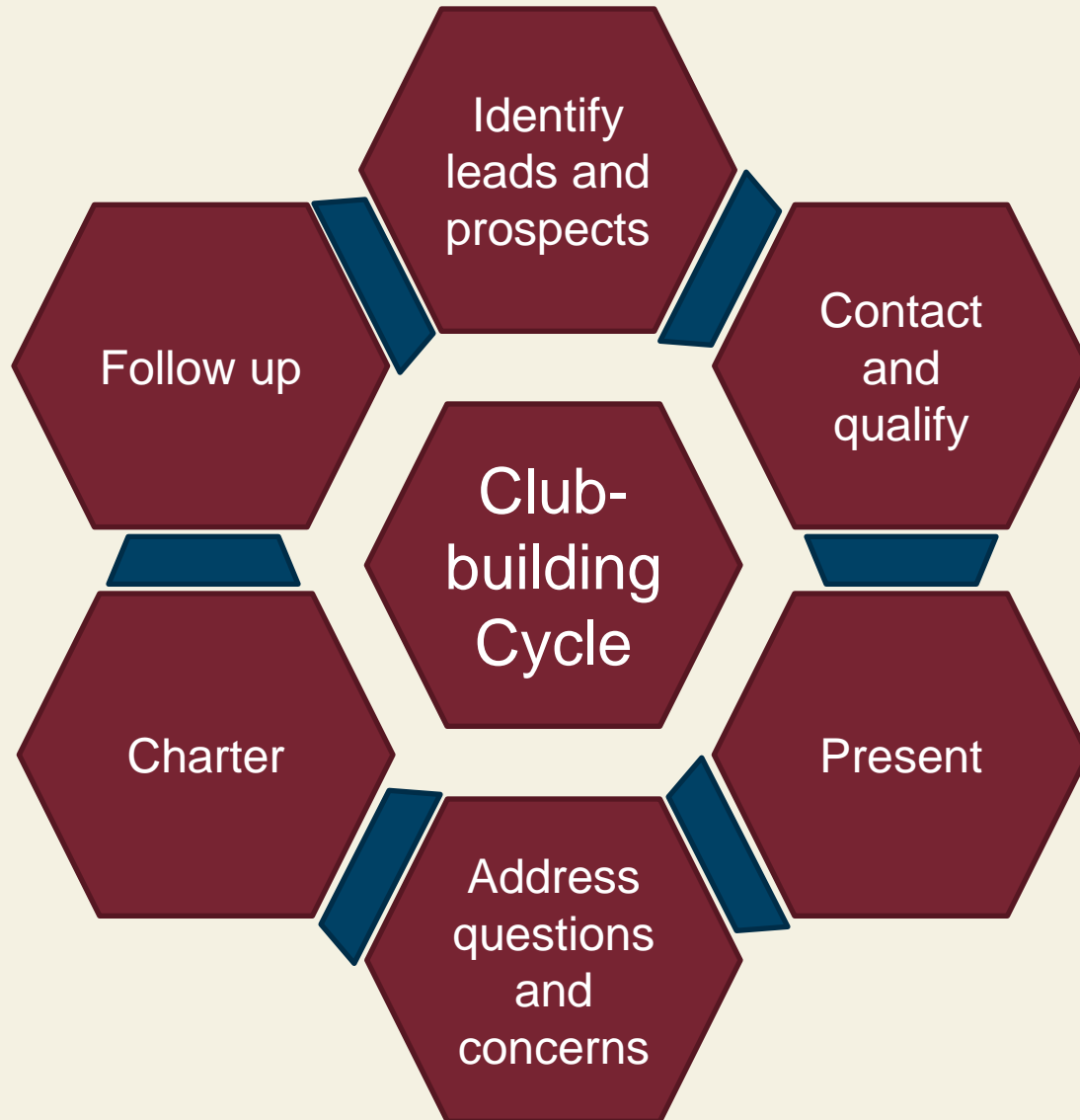


Description	Qty
A Toastmaser Wears Many Hats	20
All About Toastmasters	20
Club Leadership Handbook (set of 7)	1
Master Your Meetings	1
Ballots & Brief Evaluations (set of 250)	1
Gavel	1
Timing Cards	1
The Navigator	1
Evaluation Resource (Pad of 25)	1
Pathways 'Ice Breaker' Project Compl	5
Pathways Charter Kit Contents Flier	1
Take the First Step	20
Fundamentals of Public Speaking	20



- ▶ Club mentor responsibilities
 - Ensure officers understand duties
 - Maintain membership strength
 - Explain Toastmasters education program and DCP
- ▶ Cycle begins again

Club-building Cycle





- Describe relationship between establishing new clubs and the Toastmasters and district missions.
- Identify which district leader responsibilities help establish new clubs.
- Recognize the support available to establish new clubs.
- Describe the club-building cycle.
- Identify opportunities for new clubs.

Conclusion: Closing Remarks



- ▶ Club-building is basic to missions of Toastmasters and the district.
- ▶ District directors, club growth directors, club sponsors, and club mentors have club-building roles.
- ▶ The district may establish club-building committees and teams.
- ▶ The club-building cycle has six steps.
- ▶ Area and division directors have opportunities to assist club building efforts.
- ▶ Club leads can come from anywhere.

The development and charter of New Clubs is the responsibility of every Toastmaster if you have gained from the Toastmasters' Program. We need to pass on the benefits to as many people as possible in every community and corporation.





May You enjoy this term as a most rewarding personal experience and in your career.

Pass it On

**TOASTMASTERS
INTERNATIONAL**

Where Leaders are Made